REALESTATEN

The Voice of New Jersey Commercial Real Estate

2025 MEDIA KIT





WHO WE ARE

Real Estate NJ provides the only New Jersey-based magazine, website and e-newsletters dedicated to commercial real estate in the Garden State.
Founded in 2016, our publications are required reading for the state's developers, landlords and investors — and the countless service providers who do business with them.







20,000+

PRINT

SUBSCRIBERS

96,000

AVERAGE MONTHLY
PAGE VIEWS*

RE-NJ.COM

AVERAGE DAILY OPEN RATE*

REAL ESTATE NJ RE-N

THE BRIEFING

^{*}September 2023 through August 2024



ABOUT THE PUBLISHER



PAUL V. PROFETA has been in the commercial real estate business since 1976, when he created Paul V. Profeta & Associates Inc. He has mostly been a value-added real estate

investor, buying and selling properties all over the country. In addition, he operates the Profeta Urban Investment Foundation, which mentors and supports minority-owned businesses in Newark, endowed the chaired professorship at the Rutgers Center for Real Estate and is the founding donor of the Paul V. Profeta Foundation Real Estate Technology, Design and Innovation Center and the Profeta Center for Innovation and Entrepreneurship, both at the New Jersey Institute of Technology.

ABOUT THE EDITOR



JOSHUA BURD, an award-winning reporter and editor, has been covering New Jersey commercial real estate since 2011. Seen by many as the industry's go-to

reporter in the region, he is a lifelong New Jersey resident who has spent 17 years covering the great Garden State.

Please send Josh your news, story tips and feedback at josh@re-nj.com.

OUR READERS

- DEVELOPERS
 - OWNERS
 - INVESTORS
 - ATTORNEYS
 - BROKERS
- CONTRACTORS
 - ARCHITECTS
 - ENGINEERS
 - BANKERS
- MORTGAGE BROKERS
 - ACCOUNTANTS
 - GOVERNMENT OFFICIALS



READER SURVEY

OUR READERS ARE DECISION MAKERS WHO PURCHASE SERVICES AND HIRE CONSULTANTS



Identify as a developer, owner, investor or property manager

YOU CAN REACH THEM DIRECTLY BY ADVERTISING IN REAL ESTATE NJ

38%

Say they have contacted a company based on an ad seen in Real Estate NJ



53%

Agree that the advertisers in Real Estate NJ are among the first businesses they would contact if they needed the service they are providing



Read the Spotlight inserts that come with Real Estate NJ



15%

Have called a service provider in the Spotlight after seeing their ad

WHEN READERS SEE CERTAIN ADS IN REAL ESTATE NJ:



61%

 $Look\ for\ more\ information$

52%

17%

Visit the advertiser's website

Directly contact the advertiser

WE ARE HUMBLED BY HOW OUR READERS RANKED US

97%

Spend between 15 and 45 minutes reading the print edition of Real Estate NJ

87%

Give the magazine a rating of 4 or 5 (5=highest)

84%

 $Say\ Real\ Estate\ NJ\ provides\ information\ that\ is$ $difficult\ to\ find\ elsewhere$

93%

Give Real Estate NJ a 4 or 5 rating for its coverage of New Jersey CRE (5=highest)

86%

Agree that Real Estate NJ is THE voice of New Jersey commercial real estate

39%

Read The Briefing, Real Estate NJ's daily morning email blast and say it is a must-read!

^{*}Results based on survey of 348 readers



EDITORIAL CALENDAR

January: MARKET FORECAST

February: CITY SERIES - NEW BRUNSWICK

RESOURCE GUIDE

March: MULTIFAMILY AND MIXED USE

SPOTLIGHT: LAW

April: CITY SERIES — JERSEY CITY

• SPOTLIGHT: ENGINEERING/ ENVIRONMENTAL

May: CONSTRUCTION, TECHNOLOGY

 SPOTLIGHT: LENDERS/ MORTGAGE BROKERS

June: CITY SERIES — CAMDEN

• SPOTLIGHT: ARCHITECTURE/INTERIORS

July/August: INDUSTRIAL AND LOGISTICS

September: OFFICE, LIFE SCIENCES

• SPOTLIGHT: CONTRACTORS

October: CITY SERIES — NEWARK

OWNERS COUNCIL

SPOTLIGHT: BROKERAGE

November/ ENVIRONMENTAL, SUSTAINABILITY

December: • SPOTLIGHT: ACCOUNTING

DEADLINES

DISPLAY ADS

MATERIAL DUE:

 21st of month prior to month of publication (or previous weekday)

*Unless otherwise noted by your account executive

SPOTLIGHT

SPACE RESERVATION:

 9th of month prior to month of publication (or nearest weekday)

MATERIAL DUE:

• 16th of month prior to month of publication (or nearest weekday)

*Unless otherwise noted by your account executive

PRINT

MONTHLY ISSUE



FULL PAGE
WITH BLEED
11.125" x 15.25"
(BACK COVER,
INSIDE FRONT COVER,
INSIDE BACK COVER
ONLY)

FULL NON-BLEED 10" x 14"

JUNIOR 7.4375" x 9.5"

JUNIOR SPREAD 15.875" x 9.5" 3/4 VERT. 7.4375" x 13.5"

1/4 VERT. 4.875" x 6.625" 1/4 HORIZ. 10" x 3.1875"

> COVER STRIP 10" X 1.625

3/4 PAGE SQUARE 10" x 10" 1/2 VERT. 4.875" x 13.5" 1/2 HORIZONTAL 10" x 6.625"

AD MATERIAL DUE: 21st of month prior to month of publication (or previous weekday)



PRINT

PROFESSIONAL SPOTLIGHT



Position your firm as an industry leader by being part of our Professional Spotlight, a special section in our monthly print edition that highlights a different profession serving New Jersey's commercial real estate sector. This is a chance to generate new business by showcasing your firm's services, capabilities and top performers to the industry's top decision-makers.

NEW FOR 2025: Spotlight is now part of our main magazine (larger trim size), rather than a removable supplement.

INSERTION INCLUDES:

- Two-page spread within Real Estate NJ, with one page of sponsored content and one full-page ad (10" x 14").
- Inclusion in a digital flip book version of the Professional Spotlight section, which is highlighted for one month on RE-NJ.com, announced in an email blast and permanently available in our digital archive.



- Branded company Spotlight page that is posted on RE-NJ.com, shareable on social media and included in The Briefing, our morning email blast.
- Complimentary, print-ready PDF of your firm's two-page spread and Professional Spotlight cover pages, available upon request.

SPACE RESERVATION:

9th of month prior to month of publication (or nearest weekday)

AD MATERIAL DUE:

16th of month prior to month of publication (or nearest weekday)



RENJ RESOURCE GUIDE

Real Estate NJ's extended reach into the New Jersey commercial real estate community makes our new Resource Guide, appearing in both print and online formats, a tremendously cost-effective way to connect with thousands of the most influential decision makers in New Jersey commercial real estate. This is the guide New Jersey commercial real estate owners, developers and managers need to find products and services to successfully build and maintain their properties.

This special supplement will be inserted into every copy of the February 2025 issue and easily removable. This is your opportunity to generate new business by showcasing your company's products and services to the industry's top decision makers.



INSERTION INCLUDES:

- Two print ads (client provides both ads as 300 DPI, print-ready PDFs), including:
 - One ad (5.25" x 8.25") in the RENJ Resource Guide (February 2025)
 - One ad (4.75" X 3.25") in the Summer 2025 issue of Real Estate NJ
- Inclusion in a digital flip book version of the RENJ Resource Guide supplement, which is posted on RE-NJ.com
- Inclusion in a special e-mail blast promoting the RENJ Resource Guide for New Jersey Commercial Real Estate.
- Complimentary, print-ready PDF of your company's ad and RENJ Resource Guide cover pages, available upon request.



2025 PRINT

DISPLAY AD SIZE	lx	4 x	6 x	10x
FULL PAGE	4975	4475	3900	2990
JUNIOR PG	3750	3375	3010	2540
JUNIOR SPREAD	6375	5730	5100	4320
3/4 PAGE	4228	3800	3380	2440
1/2 PAGE	3225	2900	2580	1975
1/4 PAGE	1650	1485	1320	995
COVER STRIP	3000	2700	2500	2200
BACK COVER	6220	5595	4875	3740
INSIDE FRONT COVER	5720	5145	4485	3440
INSIDE BACK COVER	5720	5145	4485	3440
SPOTLIGHT	5000			
RESOURCE GUIDE	1000			

DISTRIBUTION: 20,000

DISPLAY AD MATERIAL REQUIREMENTS

- Ads must be submitted in a 300 DPI, print-ready PDF
- If you are submitting a full page with bleed, please include an extra 1/8" of image on all sides for a total image size of 11.125" x 15.25" (only the back cover, inside front cover and inside back cover are available for full-page ads with bleed).
- Any spot colors will be converted to CMYK prior to printing.
- All supplied ads must be flattened.
- On cover bleed ads live copy must be .25" from the trim.
- Real Estate NJ magazine is not responsible for any shifts in color or layering issues due to non flattened transparencies supplied in ad.

When supplying multiple ads, please submit them as individual pages in separate .pdf files. Any files that do not meet any of these criteria and require alterations made by our art department may result in a charge to the advertiser.

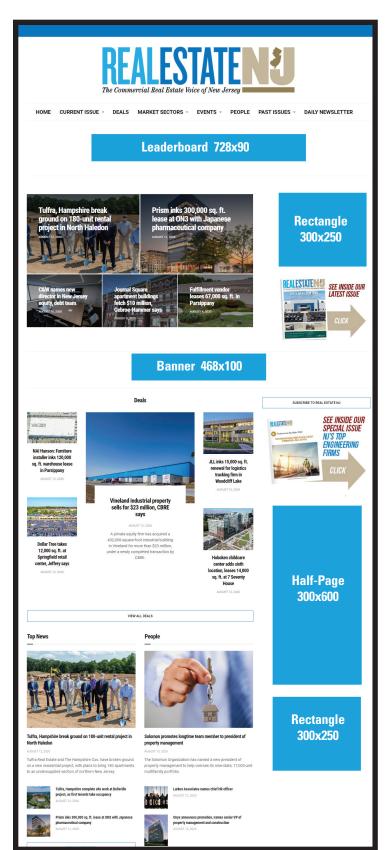
SUBMITTING ADS

Please email the file to production@re-nj.com. Be sure to include your company's name in both the file and your email subject line, along with the word "RENJ." If your ad is too large to email (over 20 MB), we will supply you the information needed to log on and upload your ad to our *Real Estate NJ* FTP site.

NEED AN AD DESIGNED?

Our design and ad specialists can design your ad. Please ask your account executive for pricing and details.

2025 DIGITAL



WEBSITE

The *Real Estate NJ* digital community is growing every day and provides a must-read platform that will ensure that your message is heard across the industry. Our dedicated website, www.RE-NJ.com, and our newsletters are read by everyone from junior-level brokers and bankers to the CEOs of the state's most influential development firms.

AD SIZE	1x	6 x	12 x	
LEADERBOARD (728 X 90)	2200	1720	1260	
BANNER (468 X 100)	1520	1200	980	
RECTANGLE (300 X 250)	2060	1620	1120	
HALF-PAGE (300 X 600)	2100	1680	1120	
				1

AD REQUIREMENTS

Ads must be submitted in a 72 DPI jpg, png or gif file format.

	WLLK	MONTH
SPLASH AD (STATIC)	2500	8500

WFFK

MONTH



DIGITAL

THE BRIEFING (MON-FRI)

The Briefing, *Real Estate NJ*'s daily e-newsletter, is our comprehensive roundup of leasing and sales activity, market reports, personnel announcements and construction updates.





AD SIZE	lx	6 x	12 x
POSITION I			
(600 X 140)	3000	2240	1850
POSITION 2			
(300 X 250)	2240	1700	1400
POSITION 3			
(300 X 250)	1700	1400	1150
POSITION 4			
(300 X 250)	1650	1350	1100
POSITION 5			
(300 X 250)	1400	1100	1000
`			
POSITION 6 (300 X 250)	1400	1100	1000
·	1400	1100	1000
POSITION 7	1000	0.40	700
(300 X 250)	1200	940	700
POSITION 8			
(300 X 250)	1200	940	700
POSITION 9			
(300 X 250)	1125	915	685
POSITION 10			
(300 X 250)	1125	915	685





2025 DIGITAL

INDUSTRY ROUNDUPS (TUESDAY)

Our weekly industry e-blasts highlight the biggest stories in each asset class, with exclusive sponsorships that allow you to position your firm as a leader in your field.

Exclusive sponsorship includes two 600×140 banners, one above the top story and one below the third story.

lx	3 x	6 x	12 x	
1120	900	730	505	

MONTHLY SCHEDULE*

WEEK 1	WEEK 3
Industrial	Office
WEEK 2	WEEK 4
Residential	Retail

*Schedule may vary based on holidays and other factors





2025 DIGITAL

RENJ WEEKLY (THURSDAY)

Our newest email will feature the week's top news, including our most-read, editor's picks, people on the move and features from our print edition.

Insertion includes weekly email blast (4 per month) as well as monthly issue announcement email, for a total of 5 emails per month.

AD SIZE	lx	3 x	6 x	12x
POSITION 1 (600 X 140)	1400	1120	850	560
POSITION 2 (300 X 250)	1120	900	675	450
POSITION 3 (300 X 250)	900	720	540	360
POSITION 4 (300 X 250)	730	585	440	300
POSITION 5 (300 X 250)	730	585	440	300



SPONSORED CONTENT

THOUGHT LEADERSHIP



Real Estate NJ offers a range of sponsored content options in print and online, giving you the platform to share your insights and position your company as a leader in the industry.

DIGITAL

lx	4 x	
2000	1500	

- This includes a bylined and branded story (recommended length: 500-700 words) that appears on RE-NJ.com with your company's written content, logo, head shot and images.
- Client supplies all content.
- Story will be featured in The Briefing on a day of your choosing, appearing between ad positions 3 and 4 with a headline, image and blurb to preview the story.
- Upon publication, story will live on RE-NJ.com homepage in our featured stories section (bottom row, farthest right story box) for five business days.

PRINT

- Share your insights in our monthly magazine alongside our own original content.
- Sponsored content will also appear digitally, once in The Briefing and for one week on RE-NJ.com.

SIZE	lx	4 x	
FULL PAGE	6000	5000	
JUNIOR PAGE	4500	3750	

CUSTOM EMAIL BLAST

Deliver your message directly to the thousands of industry professionals that make up the Real Estate NJ community. Clients can build their custom email blast by 1) providing custom HMTL code or 2) providing a large image that will serve as the body of the email, along with a destination URL so that readers can click through to an external website.

	lx	4 x	6 x	12 x	
RATE PER EMAIL BLAST	1875	1500	1200	1000	

Clients may also provide individual components (such as copy, images and logos) and a desired layout that our editor can use to build the email blast.